

Snapshot Market Update - October 2011

Procurement Analysts

Definition: Procurement Analyst

Focused analytical capability based within the procurement function providing key data to assist sourcing and process re-engineering projects. Tertiary qualified ideally in a numerically weighted science coupled with excellent engagement skills.

Market Dynamics

There are currently 98 true Procurement Analysts working across all industry sectors within NSW.

Of these, 37 are Active (seeking alternative permanent employment), 9 are Available Immediately and 52 are Passive (not actively seeking alternative employment).

Procurement Analysts play an instrumental role within procurement teams as they provide accurate and tangible data related to an organisations spend. Analysts' responsibilities have grown considerably as they are now required to present recommendations as to where cost savings can be made as well as processes improved. They play a major part in the analysis of tender evaluations and managing both internal and external stakeholders

In 2011 to date, Jigsaw has successfully recruited 18 Procurement Analyst roles. The majority of anticipated vacancies for Procurement Analyst positions through 2011/12 will be in the Financial Services, FMCG and public sectors.

Currently the skills in highest demand are those with the ability to draw recommendations from spend mapping, spend analytics, cost modelling and tender evaluations.

Salary Data

Median average salaries per geographical location across all industry sectors within NSW. Real-time data sampled from Jigsaw's NSW network of procurement practitioners.

| Industry | Current Salary | Wanted Salary |
|--------------------|----------------|---------------|
| All | \$89,829 | \$95,609 |
| Consulting | \$90,000 | \$102,500 |
| Financial Services | \$94,792 | \$100,833 |
| FMCG | \$81,636 | \$88,182 |
| Heavy Industry | \$89,829 | \$95,609 |
| Pharmaceuticals | \$80,000 | \$85,000 |
| Public Sector | \$93,111 | \$97,778 |

Package (AUD equivalent) = cash component (inc. vehicle allowance) + superannuation + bonus/incentives