

Snapshot Market Update - March 2012

Procurement Analysts

Definition: Procurement Analyst

Focused analytical capability based within the procurement function providing key data to assist sourcing and process re-engineering projects. Tertiary qualified ideally in a numerically weighted science coupled with excellent engagement skills.

Market Dynamics

There are currently 99 true Procurement Analysts working across all industry sectors within NSW.

Of these, 39 are Active (seeking alternative permanent employment), 9 are Available Immediately and 51 are Passive (not actively seeking alternative employment).

Procurement Analysts play an instrumental role within procurement teams as they provide accurate and tangible data related to an organisations spend. Analysts' responsibilities have grown considerably as they are now required to present recommendations as to where cost savings can be made as well as processes improved. They play a major part in the analysis of tender evaluations and managing both internal and external stakeholders

Since March 2011 to date, Jigsaw has successfully recruited 24 Procurement Analyst roles. The majority of anticipated vacancies for Procurement Analyst positions through 2012 will be in the Energy, Heavy Industry and Financial Services sectors.

Continuing to be high in demand are skillsets around spend mapping, spend analytics, cost modelling and tender evaluations that enable business insights and recommendations to be drawn.

Salary Data

Median average salaries per geographical location across all industry sectors within NSW. Real-time data sampled from Jigsaw's NSW network of procurement practitioners.

| Industry | Current Salary | Wanted Salary |
|--------------------|----------------|---------------|
| All | \$90,346 | \$97,298 |
| Consulting | \$97,857 | \$109,286 |
| Financial Services | \$111,167 | \$116,111 |
| FMCG | \$87,500 | \$94,625 |
| Heavy Industry | \$90,346 | \$97,298 |
| Pharmaceuticals | \$86,033 | \$91,667 |
| Public Sector | \$92,291 | \$99,583 |

Package (AUD equivalent) = cash component (including vehicle allowance) + superannuation + bonus/incentives

If you aspire to be a Procurement Specialist or Category Manager and wish to see the job types and salary ranges available to you in these careers, please see the Jigsaw Annual report:

<http://mms.netstarter.com/SiteMedia/w3svc499/Uploads/Documents/2012%20Market%20Report-1.pdf>

