

# NSW Procurement Market Snapshot



Jigsaw Talent Management has proudly launched the Procurement E-Talent Catalogue which not only allows clients to search and hire vetted procurement professionals. Moreover it provides employers and jobseekers alike transparent real time data on the procurement market.

No login required: [Procurement E-Talent Catalogue](#)

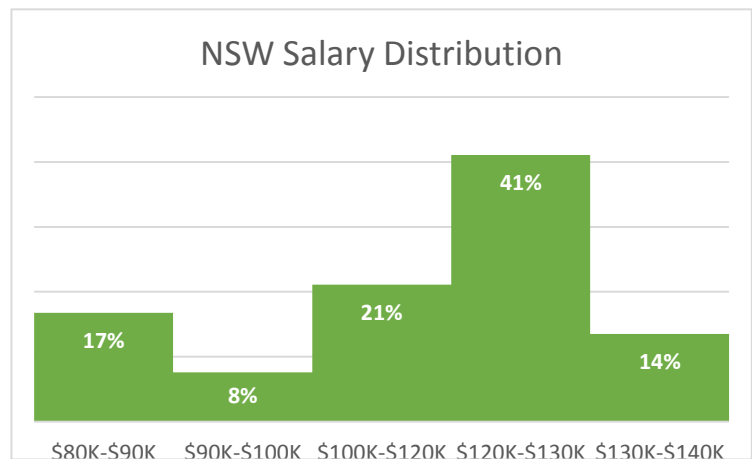
This market snapshot will utilize the catalogue data to provide an overview of the NSW candidate market with salary packages below \$140k. This sector of the market generally consists Procurement Analysts, Vendor Managers, Procurement Specialist and Junior Category Managers and is made up of approximately 500 practitioners.

## Market Status:

Currently 71% of practitioners within this sector are not actively looking for a new opportunity whilst a further 26% are employed, but are actively looking for a new role. The remaining 3% are unemployed and seeking re-employment.

## Salary Ranges:

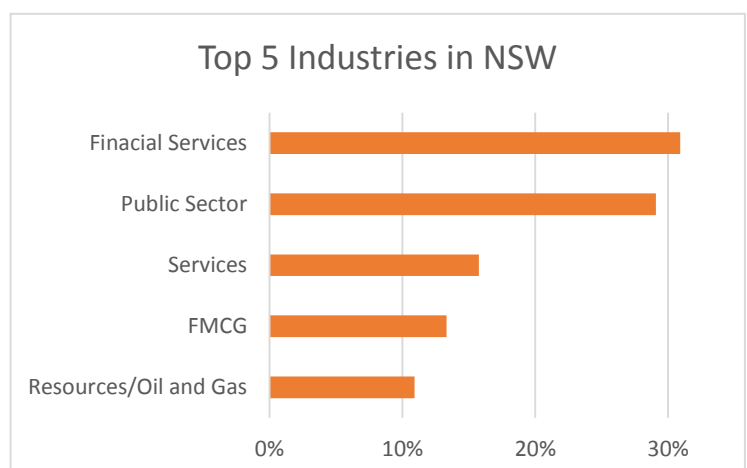
This graphic represents the number of candidates that reside within each salary bracket in the sub \$140k NSW procurement market. The 80-90k sector predominantly represents Procurement Analysts whilst the 130-140k bracket is predominantly populated with entry-level Category Managers. The sectors in between contain both of these plus positions such as Vendor Managers and Procurement Specialists.



## Industry:

On the right is a representation of the top five industries in NSW and the distribution of Procurement Professional on salaries under \$140k.

Industries on the rise are Financial Services, Public Sector and FMCG as some major transformations projects are underway. Whilst the tough trading conditions in the Resources/Oil & Gas markets and the Engineering/Construction industries that support them has meant demand for procurement professionals within them is declining.



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